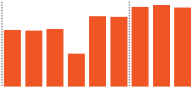

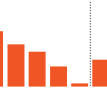






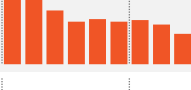








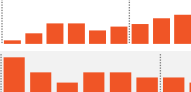













# Single-Family Detached Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. **Detached homes only.**

Key Metrics	Historical Sparkbars			1-2021	1-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
	01-2020	01-2021	01-2022						
<b>New Listings</b>				1,010	<b>878</b>	- 13.1%	1,010	<b>878</b>	- 13.1%
<b>Pending Sales</b>				824	<b>756</b>	- 8.3%	824	<b>756</b>	- 8.3%
<b>Closed Sales</b>				720	<b>628</b>	- 12.8%	720	<b>628</b>	- 12.8%
<b>Days on Market</b>				23	<b>17</b>	- 26.1%	23	<b>17</b>	- 26.1%
<b>Median Sales Price</b>				\$800,000	<b>\$947,000</b>	+ 18.4%	\$800,000	<b>\$947,000</b>	+ 18.4%
<b>Average Sales Price</b>				\$1,089,439	<b>\$1,256,436</b>	+ 15.3%	\$1,089,439	<b>\$1,256,436</b>	+ 15.3%
<b>Pct. of Orig. Price Received</b>				100.3%	<b>103.4%</b>	+ 3.1%	100.3%	<b>103.4%</b>	+ 3.1%
<b>Housing Affordability Index</b>				49	<b>38</b>	- 22.4%	49	<b>38</b>	- 22.4%
<b>Inventory of Homes for Sale</b>				1,373	<b>719</b>	- 47.6%	--	--	--
<b>Months Supply of Inventory</b>				1.3	<b>0.7</b>	- 46.2%	--	--	--

# Single-Family Attached Activity Overview

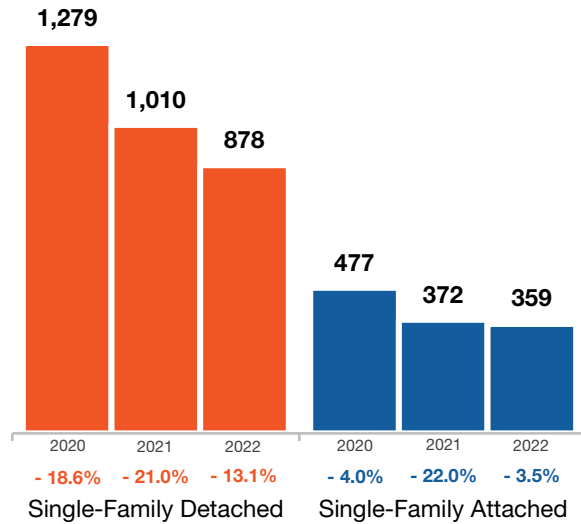
Key metrics by report month and for year-to-date (YTD) starting from the first of the year. **Attached homes only.**

Key Metrics	Historical Sparkbars			1-2021	1-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
	01-2020	01-2021	01-2022						
New Listings				372	<b>359</b>	- 3.5%	372	<b>359</b>	- 3.5%
Pending Sales				344	<b>319</b>	- 7.3%	344	<b>319</b>	- 7.3%
Closed Sales				280	<b>231</b>	- 17.5%	280	<b>231</b>	- 17.5%
Days on Market				21	<b>13</b>	- 38.1%	21	<b>13</b>	- 38.1%
Median Sales Price				\$534,250	<b>\$595,000</b>	+ 11.4%	\$534,250	<b>\$595,000</b>	+ 11.4%
Average Sales Price				\$594,675	<b>\$688,099</b>	+ 15.7%	\$594,675	<b>\$688,099</b>	+ 15.7%
Pct. of Orig. Price Received				100.2%	<b>104.1%</b>	+ 3.9%	100.2%	<b>104.1%</b>	+ 3.9%
Housing Affordability Index				73	<b>60</b>	- 17.8%	73	<b>60</b>	- 17.8%
Inventory of Homes for Sale				332	<b>182</b>	- 45.2%	--	--	--
Months Supply of Inventory				1.0	<b>0.5</b>	- 50.0%	--	--	--

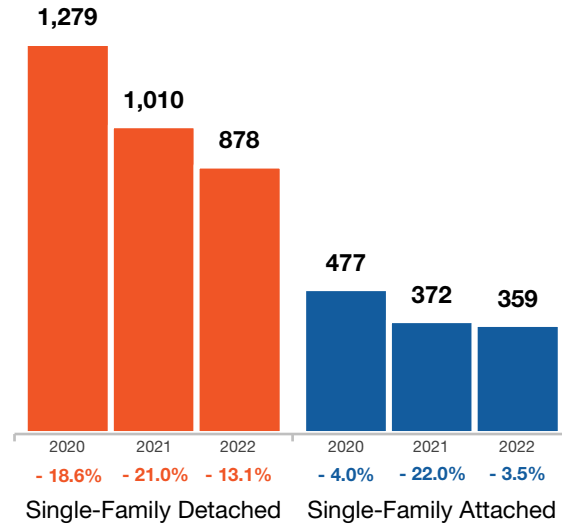
# New Listings

A count of the properties that have been newly listed on the market in a given month.

## January

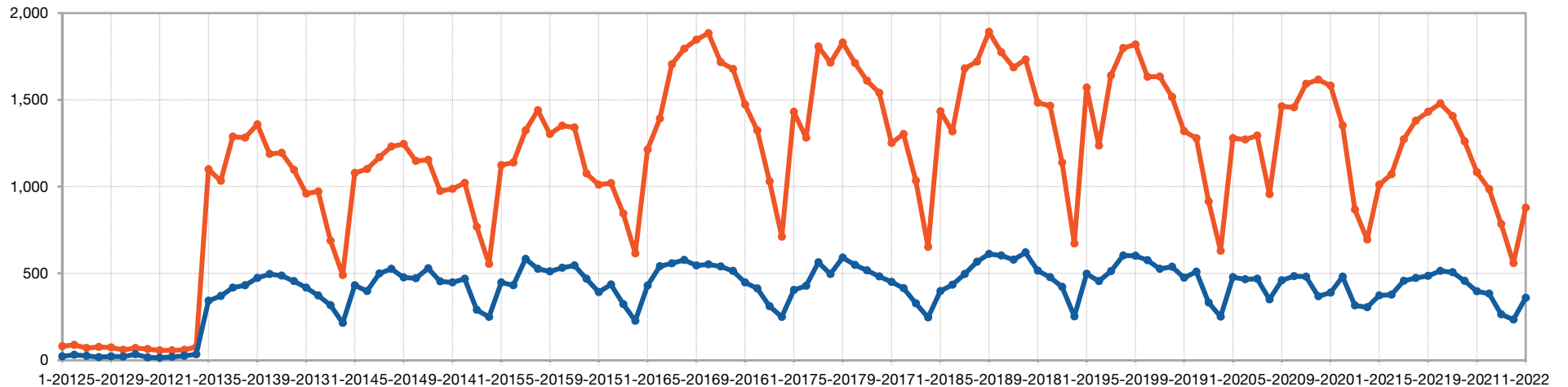


## Year to Date



New Listings	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	1,070	-15.8%	377	-18.9%
Mar-2021	1,273	-1.5%	456	-2.8%
Apr-2021	1,380	+44.2%	473	+35.5%
May-2021	1,430	-2.2%	485	+5.4%
Jun-2021	1,478	+1.5%	513	+6.2%
Jul-2021	1,407	-11.6%	506	+5.4%
Aug-2021	1,260	-22.0%	457	+24.5%
Sep-2021	1,083	-31.5%	396	+2.1%
Oct-2021	985	-27.1%	382	-20.6%
Nov-2021	785	-9.5%	264	-16.2%
Dec-2021	559	-19.5%	233	-23.4%
<b>Jan-2022</b>	<b>878</b>	<b>-13.1%</b>	<b>359</b>	<b>-3.5%</b>
12-Month Avg	1,132	-10.3%	408	-0.6%

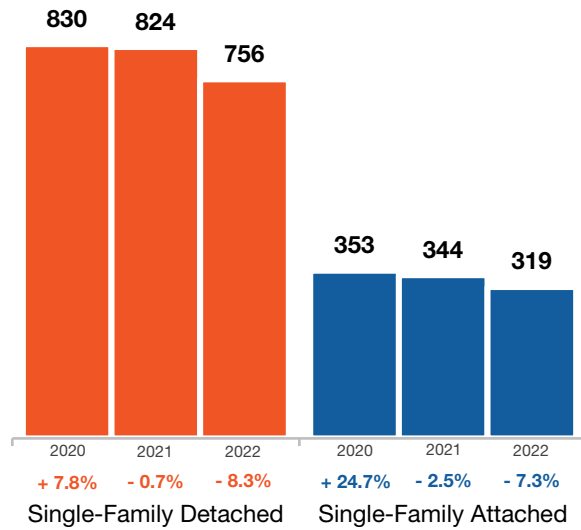
## Historical New Listings by Month



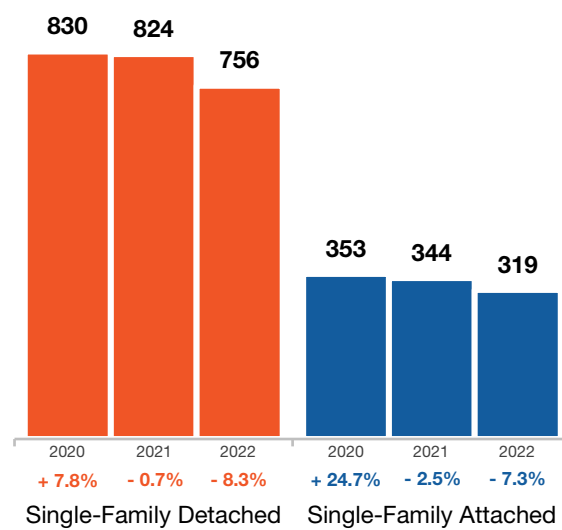
# Pending Sales

A count of the properties on which offers have been accepted in a given month.

## January

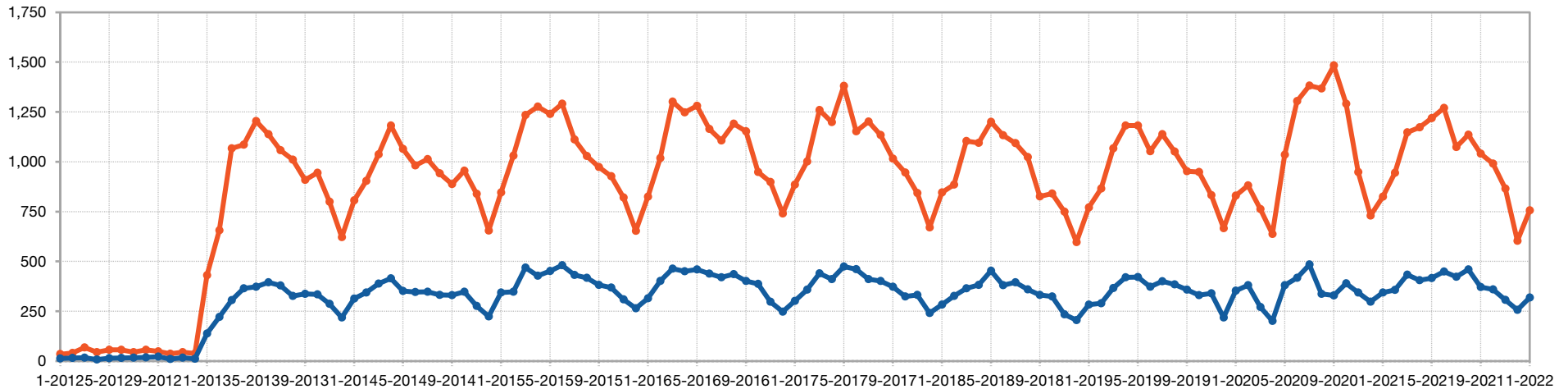


## Year to Date



Pending Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	944	+7.2%	357	-6.3%
Mar-2021	1,148	+50.7%	433	+59.8%
Apr-2021	1,173	+84.1%	406	+102.0%
May-2021	1,219	+17.7%	416	+9.5%
Jun-2021	1,270	-2.6%	449	+7.4%
Jul-2021	1,073	-22.4%	423	-12.6%
Aug-2021	1,136	-17.0%	460	+36.5%
Sep-2021	1,040	-29.9%	371	+12.8%
Oct-2021	991	-23.2%	360	-7.7%
Nov-2021	865	-8.9%	307	-10.5%
Dec-2021	603	-17.4%	256	-14.1%
<b>Jan-2022</b>	<b>756</b>	<b>-8.3%</b>	<b>319</b>	<b>-7.3%</b>
12-Month Avg	1,054	-3.4%	348	+9.1%

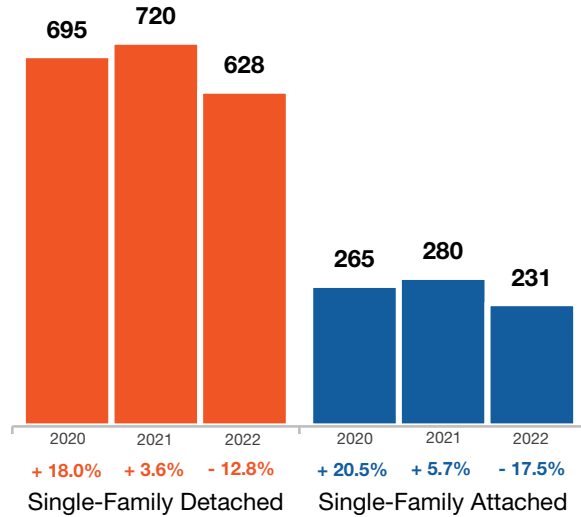
## Historical Pending Sales by Month



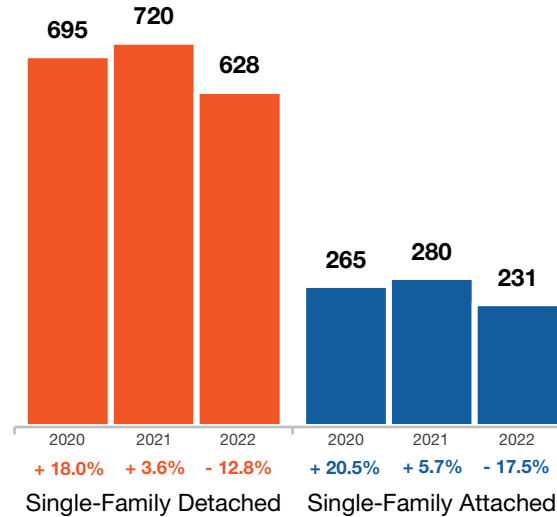
# Closed Sales

A count of the actual sales that closed in a given month.

## January

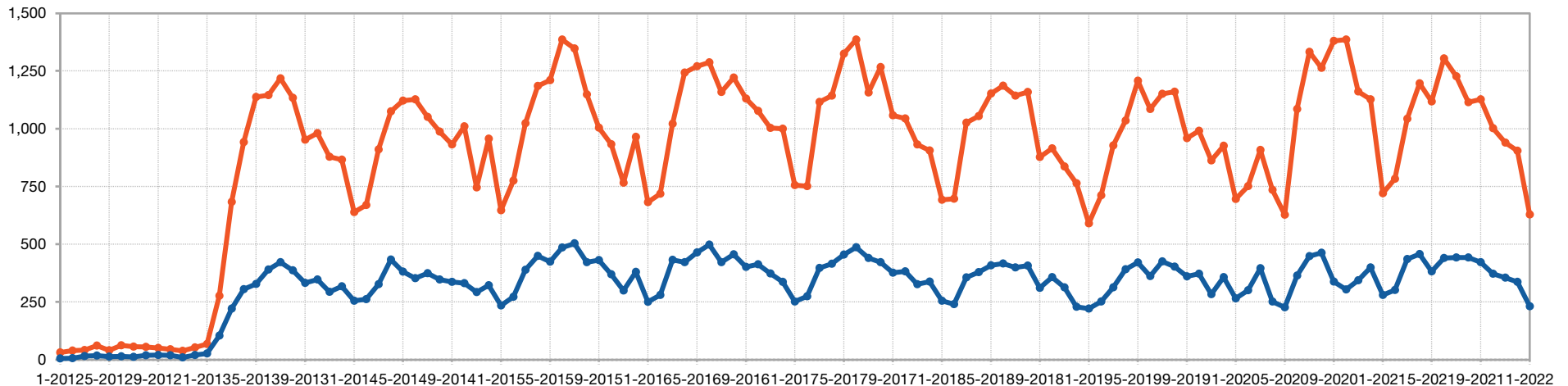


## Year to Date



Closed Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	782	+4.1%	301	+0.3%
Mar-2021	1,043	+15.0%	435	+10.1%
Apr-2021	1,196	+62.7%	457	+82.1%
May-2021	1,117	+78.1%	382	+69.0%
Jun-2021	1,304	+20.2%	440	+20.9%
Jul-2021	1,226	-8.0%	442	-1.3%
Aug-2021	1,114	-11.8%	442	-4.3%
Sep-2021	1,127	-18.3%	421	+24.6%
Oct-2021	1,002	-27.7%	372	+22.8%
Nov-2021	939	-19.1%	355	+3.5%
Dec-2021	904	-19.8%	336	-15.8%
<b>Jan-2022</b>	<b>628</b>	<b>-12.8%</b>	<b>231</b>	<b>-17.5%</b>
12-Month Avg	1,039	-0.7%	342	+12.3%

## Historical Closed Sales by Month

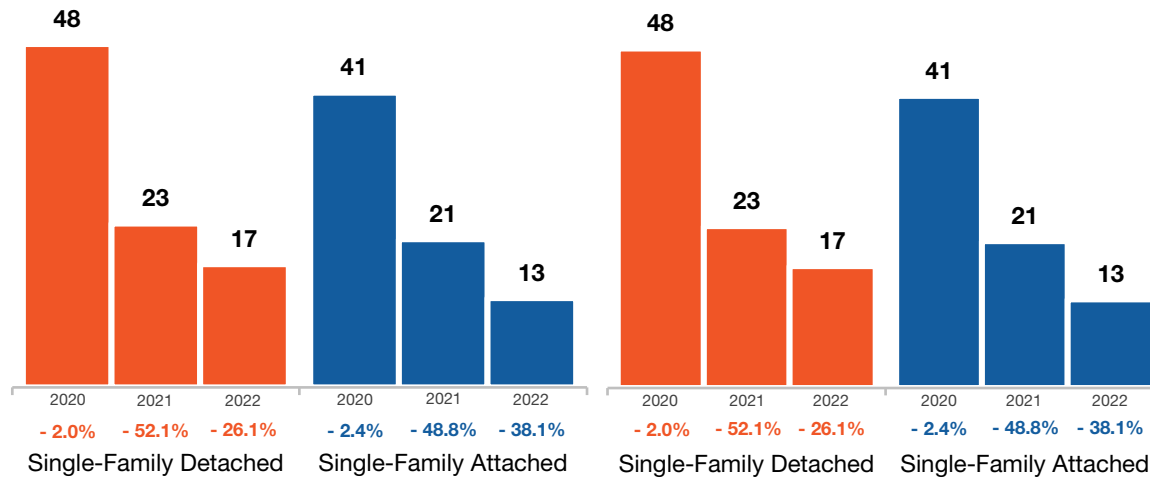


# Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

## January

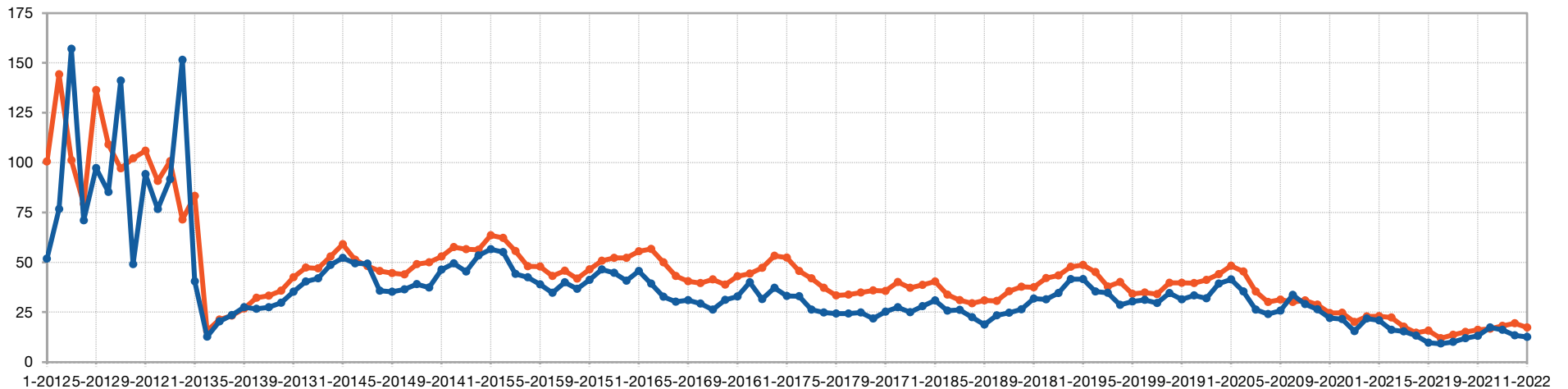
## Year to Date



Days on Market	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	22	-51.1%	16	-54.3%
Mar-2021	18	-48.6%	15	-42.3%
Apr-2021	15	-50.0%	13	-45.8%
May-2021	16	-48.4%	10	-61.5%
Jun-2021	12	-60.0%	9	-73.5%
Jul-2021	14	-54.8%	10	-65.5%
Aug-2021	15	-48.3%	12	-53.8%
Sep-2021	16	-33.3%	13	-40.9%
Oct-2021	17	-32.0%	17	-22.7%
Nov-2021	18	-10.0%	16	+6.7%
Dec-2021	19	-17.4%	13	-40.9%
<b>Jan-2022</b>	<b>17</b>	<b>-26.1%</b>	<b>13</b>	<b>-38.1%</b>
12-Month Avg*	28	-42.6%	25	-48.6%

\* Days on Market for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

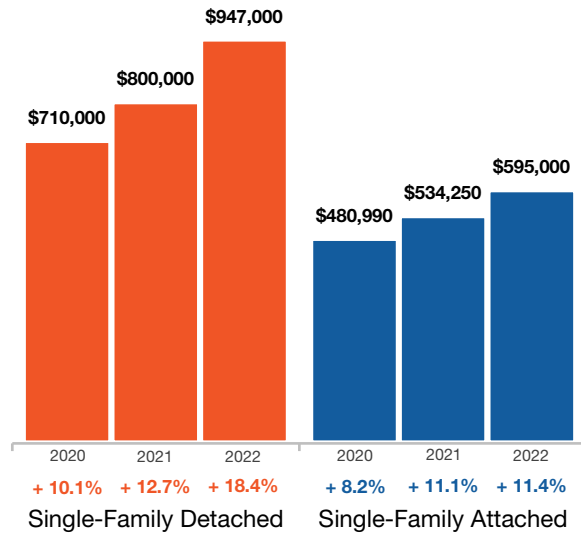
## Historical Days on Market Until Sale by Month



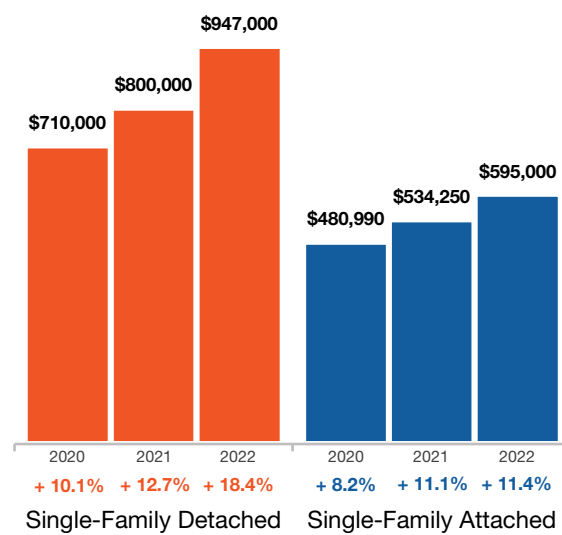
# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## January



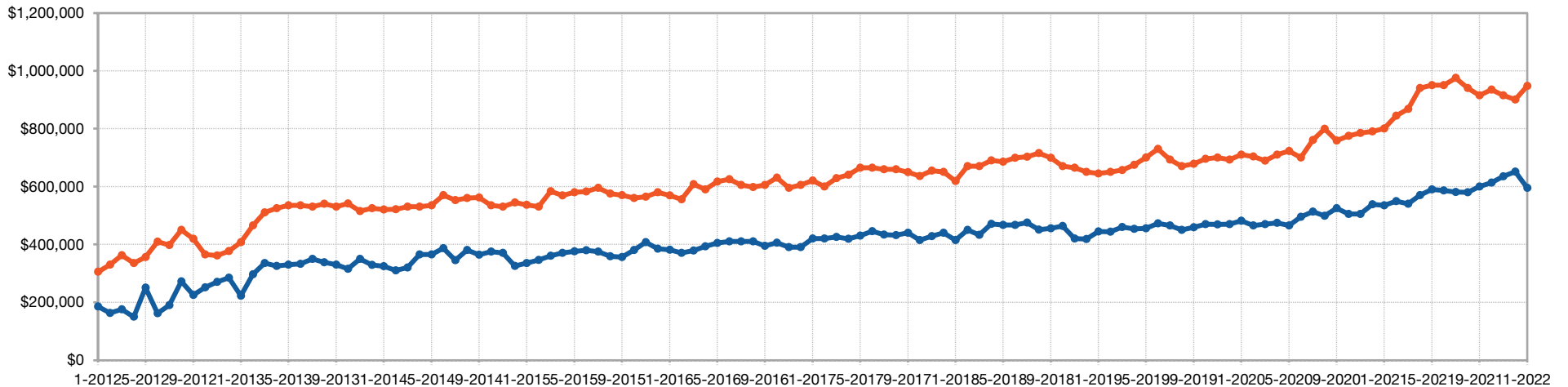
## Year to Date



Median Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	\$844,000	+20.0%	\$549,000	+18.1%
Mar-2021	\$867,500	+25.9%	\$540,000	+15.0%
Apr-2021	\$940,000	+32.4%	\$570,000	+20.3%
May-2021	\$950,000	+31.6%	\$590,000	+26.9%
Jun-2021	\$950,000	+35.7%	\$585,980	+18.4%
Jul-2021	\$975,000	+28.3%	\$580,500	+13.2%
Aug-2021	\$940,000	+17.6%	\$580,000	+16.2%
Sep-2021	\$915,000	+20.6%	\$600,000	+14.3%
Oct-2021	\$935,000	+20.6%	\$613,500	+21.5%
Nov-2021	\$915,000	+16.6%	\$635,000	+25.7%
Dec-2021	\$900,500	+14.0%	\$651,500	+21.1%
<b>Jan-2022</b>	<b>\$947,000</b>	<b>+18.4%</b>	<b>\$595,000</b>	<b>+11.4%</b>
12-Month Avg*	\$750,000	+23.3%	\$500,000	+17.2%

\* Median Sales Price for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

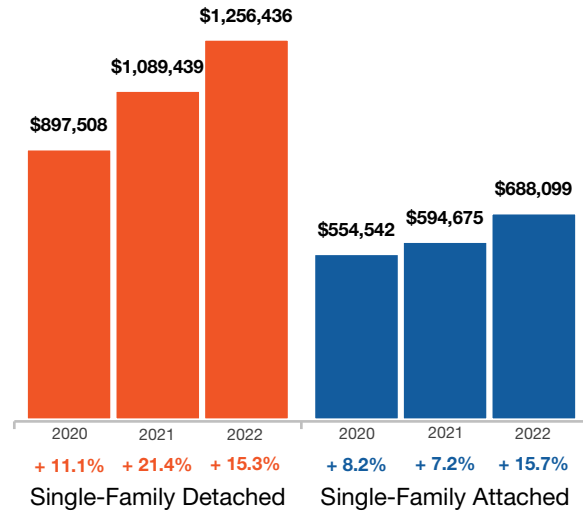
## Historical Median Sales Price by Month



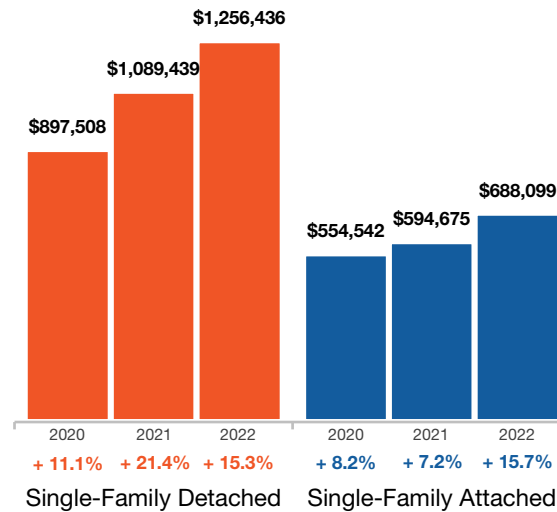
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## January



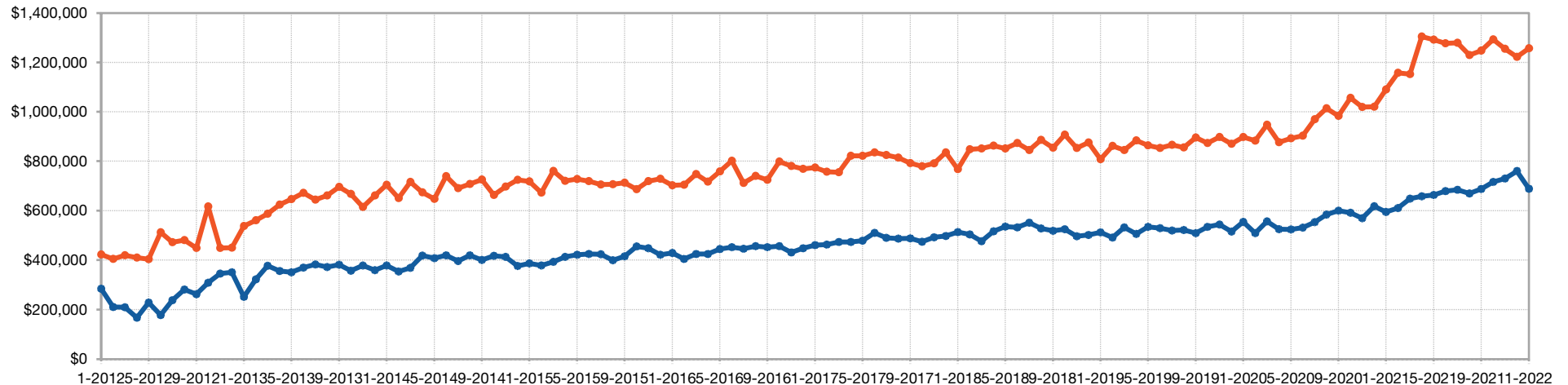
## Year to Date



Avg. Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	\$1,156,939	+31.0%	\$610,624	+19.8%
Mar-2021	\$1,151,563	+21.6%	\$648,578	+16.6%
Apr-2021	\$1,304,023	+48.9%	\$657,708	+25.3%
May-2021	\$1,291,499	+44.7%	\$663,000	+26.6%
Jun-2021	\$1,276,653	+41.3%	\$678,686	+27.7%
Jul-2021	\$1,279,074	+31.9%	\$684,661	+23.7%
Aug-2021	\$1,229,041	+21.2%	\$669,467	+14.6%
Sep-2021	\$1,246,594	+26.8%	\$687,989	+14.6%
Oct-2021	\$1,291,927	+22.4%	\$716,192	+21.2%
Nov-2021	\$1,254,595	+23.1%	\$729,300	+28.1%
Dec-2021	\$1,221,767	+19.7%	\$760,256	+23.1%
<b>Jan-2022</b>	<b>\$1,256,436</b>	<b>+15.3%</b>	<b>\$688,099</b>	<b>+15.7%</b>
12-Month Avg*	\$1,246,676	+27.7%	\$682,880	+20.5%

\* Avg. Sales Price for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Average Sales Price by Month



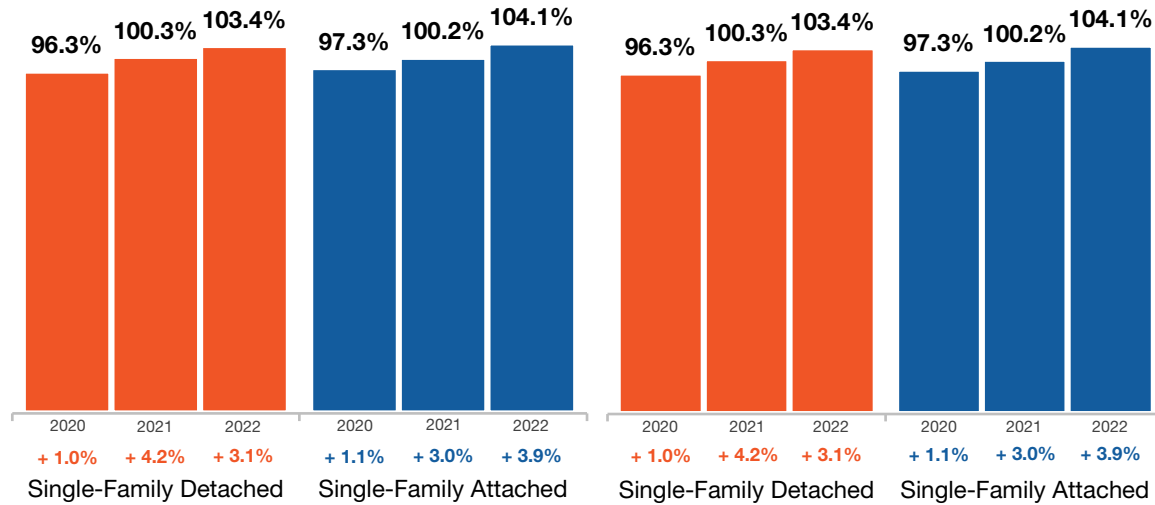


# Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## January

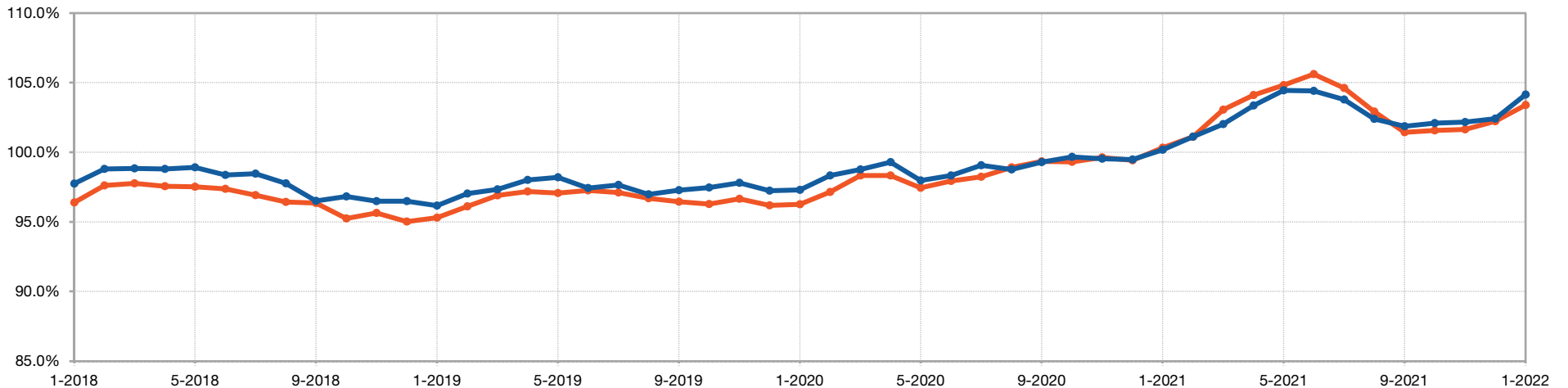
## Year to Date



Pct. of Orig. Price Received	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	101.1%	+4.1%	101.1%	+2.8%
Mar-2021	103.0%	+4.8%	102.0%	+3.2%
Apr-2021	104.1%	+5.9%	103.4%	+4.1%
May-2021	104.8%	+7.6%	104.4%	+6.5%
Jun-2021	105.6%	+7.9%	104.4%	+6.2%
Jul-2021	104.6%	+6.5%	103.8%	+4.8%
Aug-2021	102.9%	+4.0%	102.4%	+3.6%
Sep-2021	101.4%	+2.1%	101.9%	+2.6%
Oct-2021	101.6%	+2.3%	102.1%	+2.5%
Nov-2021	101.6%	+2.0%	102.1%	+2.6%
Dec-2021	102.2%	+2.8%	102.4%	+2.9%
<b>Jan-2022</b>	<b>103.4%</b>	<b>+3.1%</b>	<b>104.1%</b>	<b>+3.9%</b>
12-Month Avg*	103.0%	+4.4%	102.8%	+3.8%

\* Pct. of Orig. Price Received for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Percent of Original List Price Received by Month

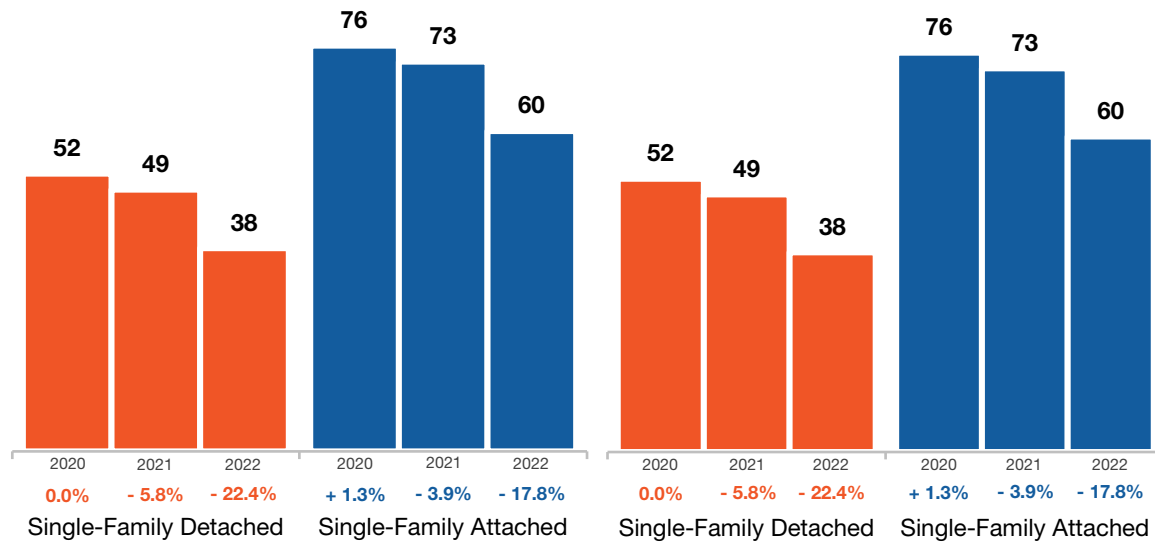


# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## January

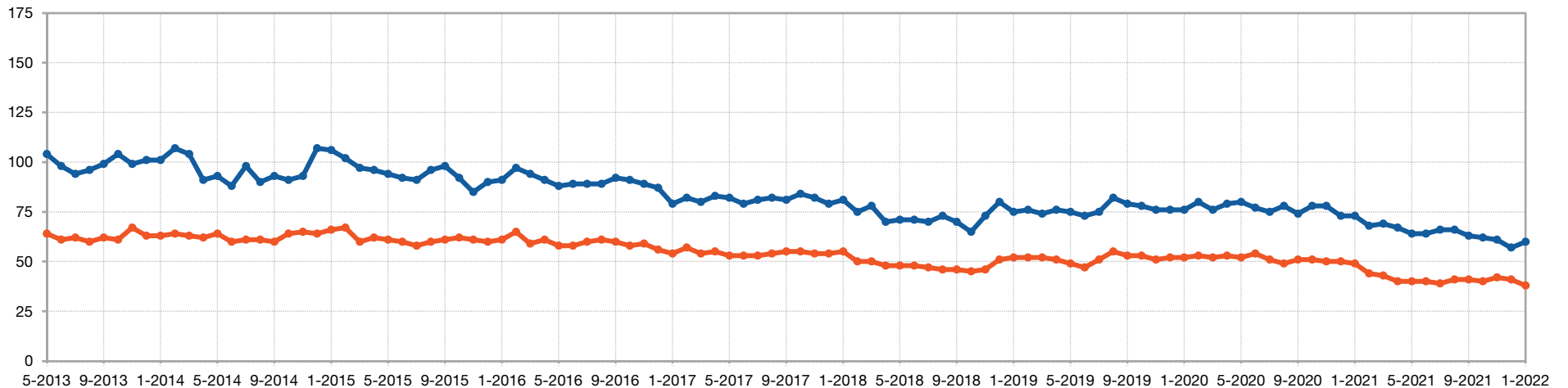
## Year to Date



Affordability Index	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	44	-17.0%	68	-15.0%
Mar-2021	43	-17.3%	69	-9.2%
Apr-2021	40	-24.5%	67	-15.2%
May-2021	40	-23.1%	64	-20.0%
Jun-2021	40	-25.9%	64	-16.9%
Jul-2021	39	-23.5%	66	-12.0%
Aug-2021	41	-16.3%	66	-15.4%
Sep-2021	41	-19.6%	63	-14.9%
Oct-2021	40	-21.6%	62	-20.5%
Nov-2021	42	-16.0%	61	-21.8%
Dec-2021	41	-18.0%	57	-21.9%
<b>Jan-2022</b>	<b>38</b>	<b>-22.4%</b>	<b>60</b>	<b>-17.8%</b>
12-Month Avg*	41	-19.1%	64	-15.7%

\* Affordability Index for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

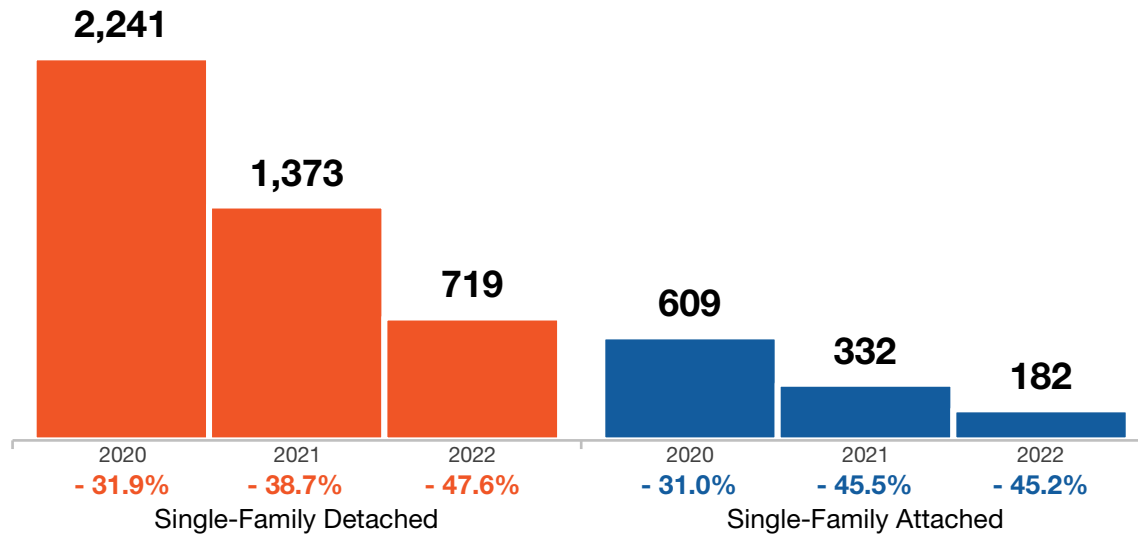
## Historical Housing Affordability Index by Month



# Inventory of Homes for Sale

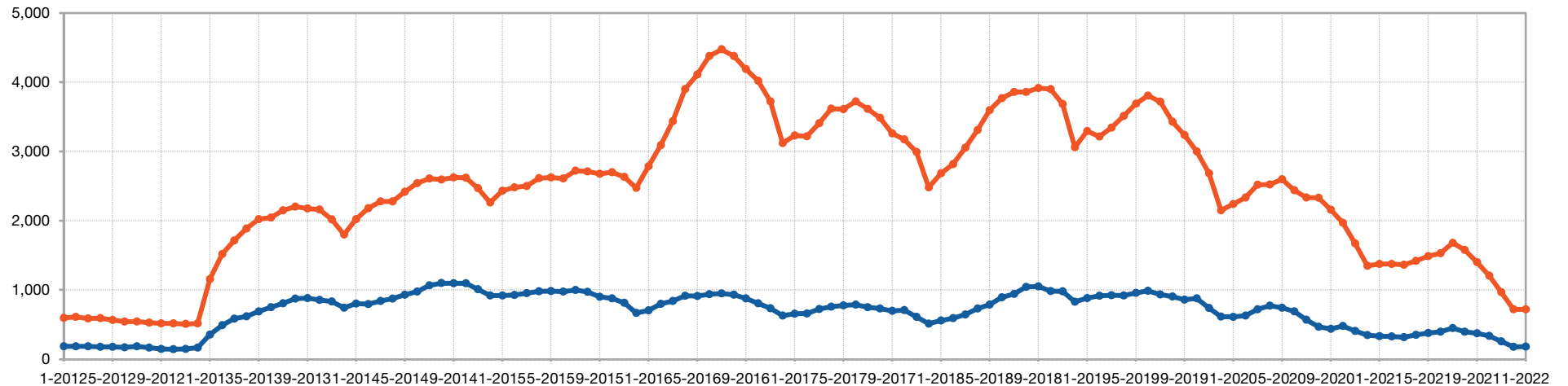
The number of properties available for sale in active status at the end of a given month.

## January



Homes for Sale	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	1,374	-41.1%	327	-48.0%
Mar-2021	1,363	-45.8%	318	-55.8%
Apr-2021	1,420	-43.7%	349	-54.8%
May-2021	1,487	-42.7%	377	-49.2%
Jun-2021	1,527	-37.4%	396	-42.7%
Jul-2021	1,679	-28.0%	448	-21.1%
Aug-2021	1,577	-32.3%	397	-15.0%
Sep-2021	1,402	-35.0%	375	-14.2%
Oct-2021	1,206	-38.8%	336	-29.9%
Nov-2021	966	-42.2%	256	-37.3%
Dec-2021	721	-46.6%	177	-49.0%
<b>Jan-2022</b>	<b>719</b>	<b>-47.6%</b>	<b>182</b>	<b>-45.2%</b>
12-Month Avg	2,133	-39.7%	549	-40.3%

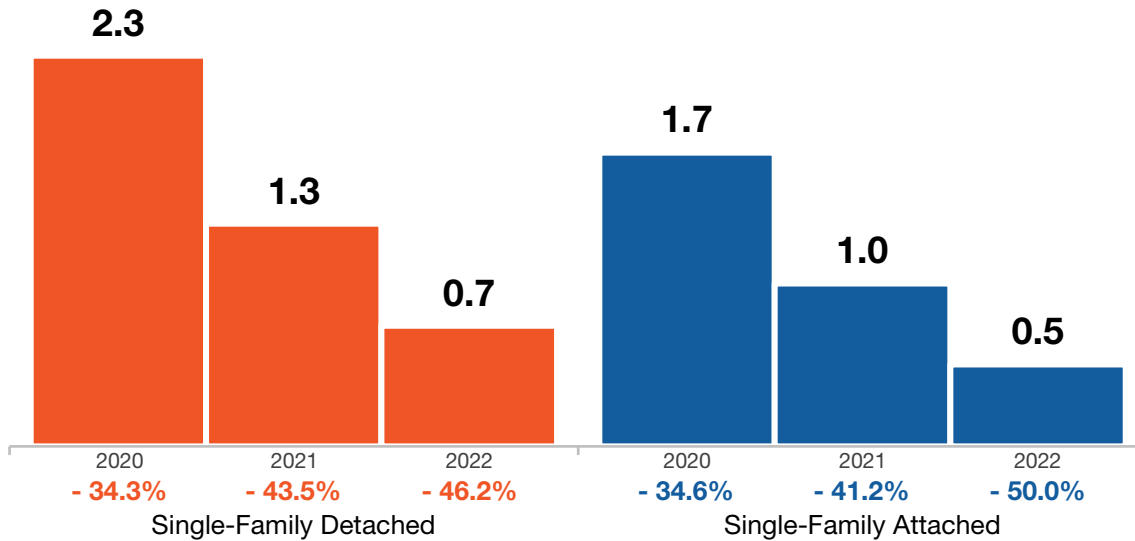
## Historical Inventory of Homes for Sale by Month



# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

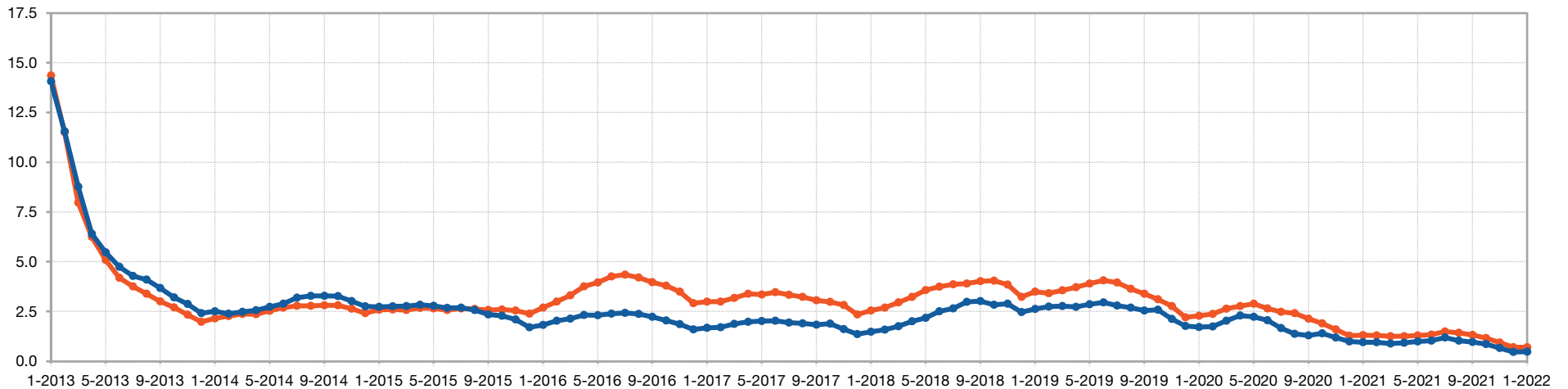
## January



Months Supply	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Feb-2021	1.3	-45.8%	0.9	-47.1%
Mar-2021	1.2	-53.8%	0.9	-55.0%
Apr-2021	1.3	-53.6%	0.9	-60.9%
May-2021	1.3	-55.2%	1.0	-54.5%
Jun-2021	1.3	-51.9%	1.0	-52.4%
Jul-2021	1.5	-40.0%	1.2	-29.4%
Aug-2021	1.4	-41.7%	1.0	-28.6%
Sep-2021	1.3	-38.1%	1.0	-23.1%
Oct-2021	1.2	-36.8%	0.9	-35.7%
Nov-2021	0.9	-43.8%	0.7	-41.7%
Dec-2021	0.7	-46.2%	0.5	-50.0%
<b>Jan-2022</b>	<b>0.7</b>	<b>-46.2%</b>	<b>0.5</b>	<b>-50.0%</b>
12-Month Avg*	2.2	-46.4%	1.6	-45.8%

\* Months Supply for all properties from February 2021 through January 2022. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month



# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars			1-2021	1-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
	01-2020	01-2021	01-2022						
New Listings				1,401	<b>1,239</b>	- 11.6%	1,401	<b>1,239</b>	- 11.6%
Pending Sales				1,180	<b>1,076</b>	- 8.8%	1,180	<b>1,076</b>	- 8.8%
Closed Sales				1,012	<b>860</b>	- 15.0%	1,012	<b>860</b>	- 15.0%
Days on Market				22	<b>16</b>	- 27.3%	22	<b>16</b>	- 27.3%
Median Sales Price				\$720,000	<b>\$850,000</b>	+ 18.1%	\$720,000	<b>\$850,000</b>	+ 18.1%
Average Sales Price				\$966,556	<b>\$1,102,910</b>	+ 14.1%	\$966,556	<b>\$1,102,910</b>	+ 14.1%
Pct. of Orig. Price Received				100.3%	<b>103.6%</b>	+ 3.3%	100.3%	<b>103.6%</b>	+ 3.3%
Housing Affordability Index				54	<b>42</b>	- 22.2%	54	<b>42</b>	- 22.2%
Inventory of Homes for Sale				1,733	<b>917</b>	- 47.1%	--	--	--
Months Supply of Inventory				1.2	<b>0.7</b>	- 41.7%	--	--	--