



# Local Market Update for September 2017

Provided by the North San Diego County Association of REALTORS®.

## 92127 - Rancho Bernardo

North San Diego County

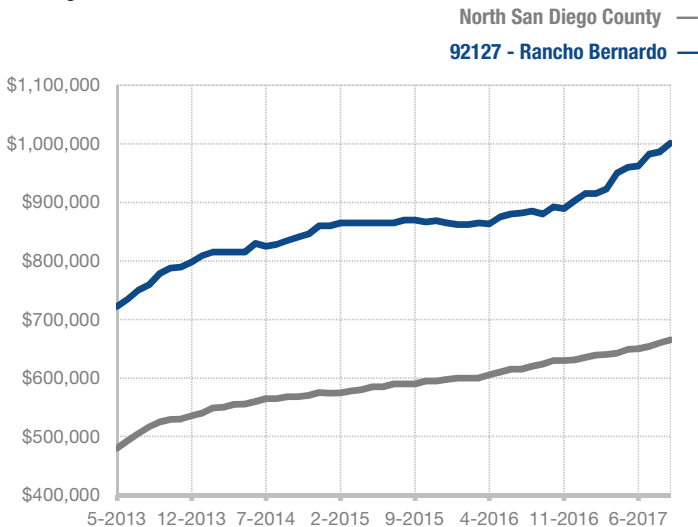
Detached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	75	42	- 44.0%	920	813	- 11.6%
Pending Sales	57	44	- 22.8%	577	601	+ 4.2%
Closed Sales	49	45	- 8.2%	548	616	+ 12.4%
Days on Market Until Sale	32	33	+ 3.1%	37	35	- 5.4%
Median Sales Price*	\$867,000	<b>\$1,100,000</b>	+ 26.9%	\$880,000	<b>\$1,001,000</b>	+ 13.8%
Average Sales Price*	\$1,028,222	<b>\$1,180,068</b>	+ 14.8%	\$1,068,447	<b>\$1,194,533</b>	+ 11.8%
Percent of Original List Price Received*	96.5%	<b>98.4%</b>	+ 2.0%	96.8%	<b>97.6%</b>	+ 0.8%
Percent of List Price Received*	98.0%	<b>99.0%</b>	+ 1.0%	97.8%	<b>98.4%</b>	+ 0.6%
Inventory of Homes for Sale	156	94	- 39.7%	--	--	--
Months Supply of Inventory	3.2	1.9	- 40.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

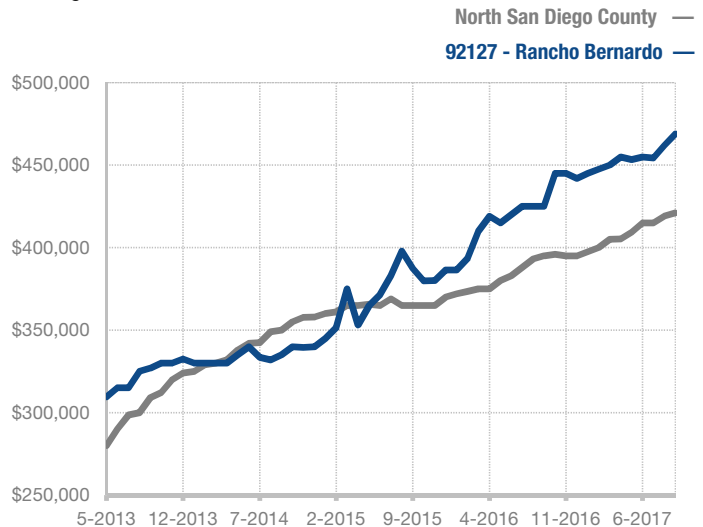
Attached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	20	21	+ 5.0%	317	295	- 6.9%
Pending Sales	24	25	+ 4.2%	264	277	+ 4.9%
Closed Sales	30	21	- 30.0%	253	277	+ 9.5%
Days on Market Until Sale	15	15	0.0%	25	16	- 36.0%
Median Sales Price*	\$374,750	<b>\$458,000</b>	+ 22.2%	\$425,000	<b>\$469,000</b>	+ 10.4%
Average Sales Price*	\$428,830	<b>\$483,118</b>	+ 12.7%	\$426,991	<b>\$480,572</b>	+ 12.5%
Percent of Original List Price Received*	98.0%	<b>99.8%</b>	+ 1.8%	98.5%	<b>99.5%</b>	+ 1.0%
Percent of List Price Received*	98.9%	<b>100.1%</b>	+ 1.2%	98.9%	<b>99.8%</b>	+ 0.9%
Inventory of Homes for Sale	23	7	- 69.6%	--	--	--
Months Supply of Inventory	1.0	0.3	- 70.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation





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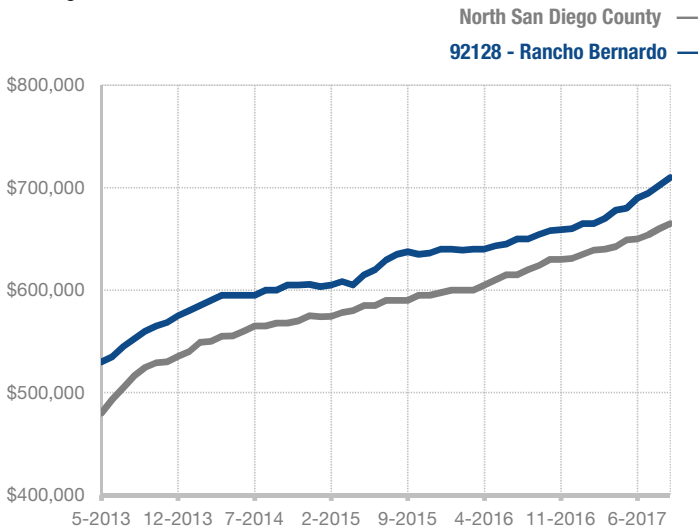
Detached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	59	40	- 32.2%	693	599	- 13.6%
Pending Sales	47	37	- 21.3%	533	513	- 3.8%
Closed Sales	53	43	- 18.9%	537	523	- 2.6%
Days on Market Until Sale	35	17	- 51.4%	33	23	- 30.3%
Median Sales Price*	\$678,000	<b>\$720,000</b>	+ 6.2%	\$654,500	<b>\$710,000</b>	+ 8.5%
Average Sales Price*	\$664,975	<b>\$708,537</b>	+ 6.6%	\$666,801	<b>\$718,361</b>	+ 7.7%
Percent of Original List Price Received*	96.4%	<b>98.5%</b>	+ 2.2%	96.6%	<b>98.1%</b>	+ 1.6%
Percent of List Price Received*	98.2%	<b>99.1%</b>	+ 0.9%	98.0%	<b>98.9%</b>	+ 0.9%
Inventory of Homes for Sale	89	41	- 53.9%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--

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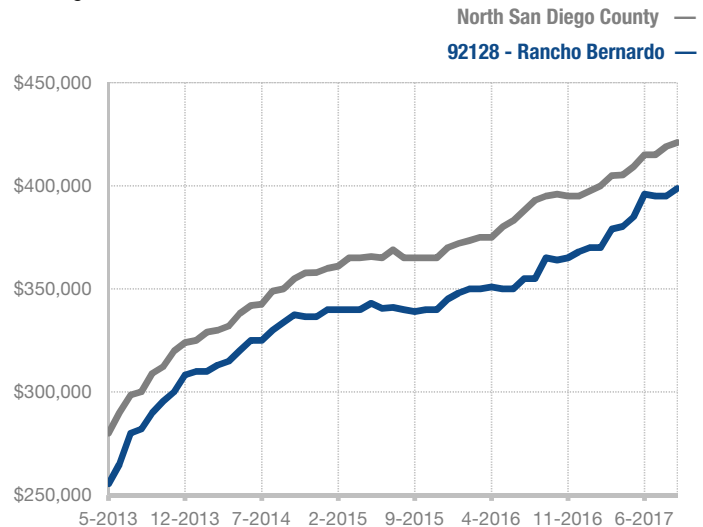
Attached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	57	41	- 28.1%	614	529	- 13.8%
Pending Sales	52	39	- 25.0%	523	481	- 8.0%
Closed Sales	53	45	- 15.1%	507	484	- 4.5%
Days on Market Until Sale	27	17	- 37.0%	29	19	- 34.5%
Median Sales Price*	\$395,000	<b>\$405,000</b>	+ 2.5%	\$365,000	<b>\$398,750</b>	+ 9.2%
Average Sales Price*	\$390,743	<b>\$416,089</b>	+ 6.5%	\$370,828	<b>\$410,099</b>	+ 10.6%
Percent of Original List Price Received*	97.7%	<b>98.4%</b>	+ 0.7%	97.4%	<b>98.5%</b>	+ 1.1%
Percent of List Price Received*	98.2%	<b>99.2%</b>	+ 1.0%	98.3%	<b>99.2%</b>	+ 0.9%
Inventory of Homes for Sale	51	26	- 49.0%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

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**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation





# Local Market Update for September 2017

Provided by the North San Diego County Association of REALTORS®.

## 92129 - Rancho Penasquitos

North San Diego County

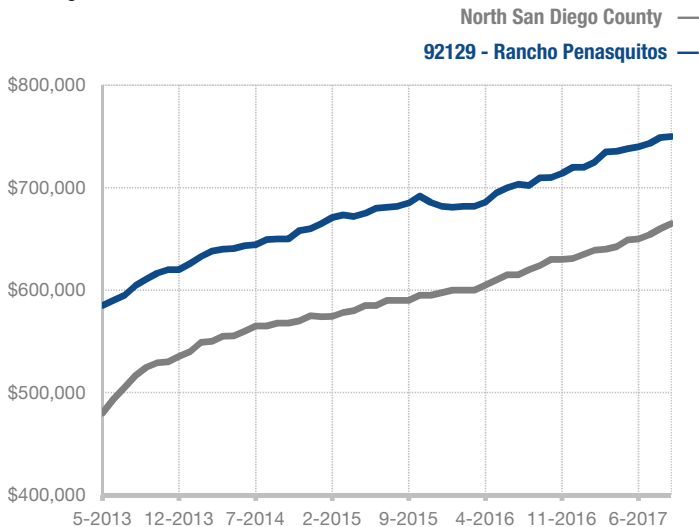
Detached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	37	27	- 27.0%	557	422	- 24.2%
Pending Sales	41	25	- 39.0%	431	379	- 12.1%
Closed Sales	47	37	- 21.3%	415	394	- 5.1%
Days on Market Until Sale	24	22	- 8.3%	28	20	- 28.6%
Median Sales Price*	\$737,000	<b>\$750,000</b>	+ 1.8%	\$709,500	<b>\$750,000</b>	+ 5.7%
Average Sales Price*	\$726,712	<b>\$762,105</b>	+ 4.9%	\$722,064	<b>\$768,386</b>	+ 6.4%
Percent of Original List Price Received*	97.5%	<b>97.5%</b>	0.0%	97.9%	<b>98.9%</b>	+ 1.0%
Percent of List Price Received*	99.0%	<b>98.6%</b>	- 0.4%	98.6%	<b>99.5%</b>	+ 0.9%
Inventory of Homes for Sale	55	25	- 54.5%	--	--	--
Months Supply of Inventory	1.5	<b>0.8</b>	- 46.7%	--	--	--

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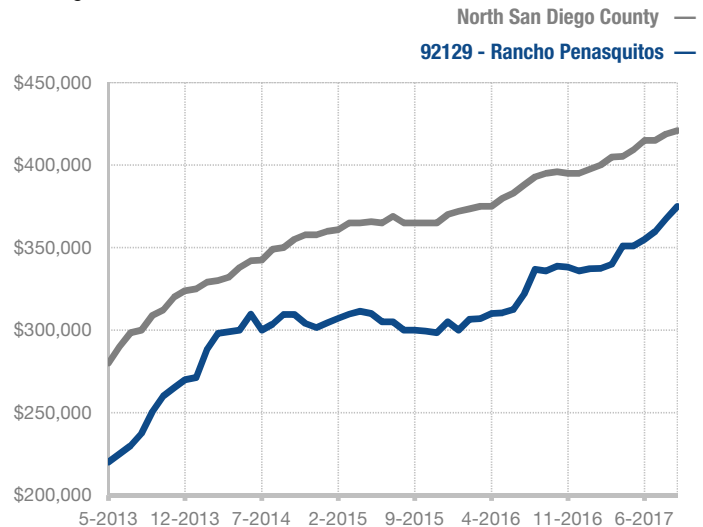
Attached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	18	13	- 27.8%	215	168	- 21.9%
Pending Sales	22	13	- 40.9%	202	158	- 21.8%
Closed Sales	23	16	- 30.4%	194	169	- 12.9%
Days on Market Until Sale	27	17	- 37.0%	25	14	- 44.0%
Median Sales Price*	\$330,000	<b>\$440,000</b>	+ 33.3%	\$335,893	<b>\$375,000</b>	+ 11.6%
Average Sales Price*	\$387,261	<b>\$432,781</b>	+ 11.8%	\$373,595	<b>\$417,101</b>	+ 11.6%
Percent of Original List Price Received*	98.8%	<b>99.3%</b>	+ 0.5%	98.3%	<b>100.0%</b>	+ 1.7%
Percent of List Price Received*	98.9%	<b>100.4%</b>	+ 1.5%	98.7%	<b>100.2%</b>	+ 1.5%
Inventory of Homes for Sale	11	5	- 54.5%	--	--	--
Months Supply of Inventory	0.7	<b>0.4</b>	- 42.9%	--	--	--

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**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation





# Local Market Update for September 2017

Provided by the North San Diego County Association of REALTORS®.

## 92130 - Carmel Valley

North San Diego County

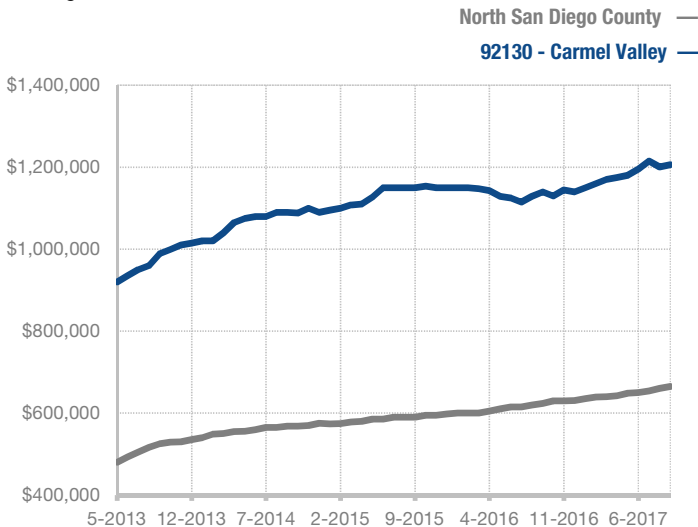
Detached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	48	40	- 16.7%	788	644	- 18.3%
Pending Sales	42	26	- 38.1%	531	487	- 8.3%
Closed Sales	35	34	- 2.9%	511	492	- 3.7%
Days on Market Until Sale	36	31	- 13.9%	39	34	- 12.8%
Median Sales Price*	\$1,235,000	<b>\$1,232,400</b>	- 0.2%	\$1,140,000	<b>\$1,206,463</b>	+ 5.8%
Average Sales Price*	\$1,317,860	<b>\$1,442,087</b>	+ 9.4%	\$1,321,267	<b>\$1,381,146</b>	+ 4.5%
Percent of Original List Price Received*	96.1%	<b>97.1%</b>	+ 1.0%	96.3%	<b>97.7%</b>	+ 1.5%
Percent of List Price Received*	98.2%	<b>98.4%</b>	+ 0.2%	97.8%	<b>98.7%</b>	+ 0.9%
Inventory of Homes for Sale	113	75	- 33.6%	--	--	--
Months Supply of Inventory	2.6	1.8	- 30.8%	--	--	--

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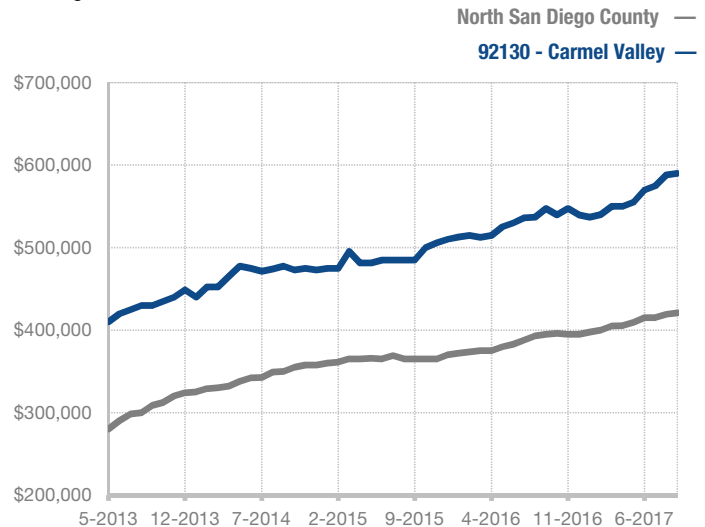
Attached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	29	19	- 34.5%	395	310	- 21.5%
Pending Sales	22	17	- 22.7%	334	287	- 14.1%
Closed Sales	30	20	- 33.3%	339	290	- 14.5%
Days on Market Until Sale	14	12	- 14.3%	22	16	- 27.3%
Median Sales Price*	\$546,500	<b>\$595,000</b>	+ 8.9%	\$547,500	<b>\$590,000</b>	+ 7.8%
Average Sales Price*	\$573,810	<b>\$625,120</b>	+ 8.9%	\$561,326	<b>\$597,247</b>	+ 6.4%
Percent of Original List Price Received*	98.6%	<b>99.5%</b>	+ 0.9%	98.2%	<b>99.3%</b>	+ 1.1%
Percent of List Price Received*	99.1%	<b>99.5%</b>	+ 0.4%	98.9%	<b>99.6%</b>	+ 0.7%
Inventory of Homes for Sale	37	14	- 62.2%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--

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**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation





# Local Market Update for September 2017

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## 92131 - Scripps Miramar

Metro San Diego County

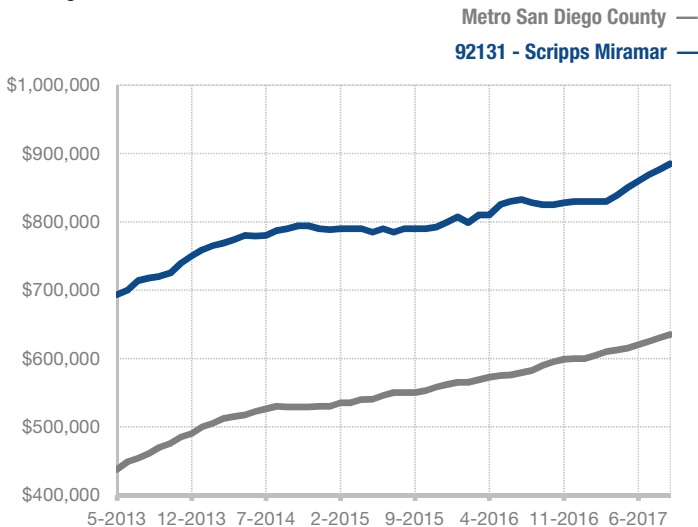
Detached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	32	28	- 12.5%	433	376	- 13.2%
Pending Sales	21	29	+ 38.1%	310	321	+ 3.5%
Closed Sales	27	25	- 7.4%	309	316	+ 2.3%
Days on Market Until Sale	35	29	- 17.1%	32	29	- 9.4%
Median Sales Price*	\$798,000	<b>\$920,000</b>	+ 15.3%	\$825,000	<b>\$885,000</b>	+ 7.3%
Average Sales Price*	\$894,766	<b>\$971,218</b>	+ 8.5%	\$876,194	<b>\$942,174</b>	+ 7.5%
Percent of Original List Price Received*	95.8%	<b>97.1%</b>	+ 1.4%	97.2%	<b>97.8%</b>	+ 0.6%
Percent of List Price Received*	97.3%	<b>99.3%</b>	+ 2.1%	98.1%	<b>98.8%</b>	+ 0.7%
Inventory of Homes for Sale	67	33	- 50.7%	--	--	--
Months Supply of Inventory	2.6	1.2	- 53.8%	--	--	--

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Attached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	15	11	- 26.7%	256	191	- 25.4%
Pending Sales	15	15	0.0%	222	180	- 18.9%
Closed Sales	23	14	- 39.1%	224	173	- 22.8%
Days on Market Until Sale	25	16	- 36.0%	21	17	- 19.0%
Median Sales Price*	\$430,500	<b>\$507,500</b>	+ 17.9%	\$430,000	<b>\$465,000</b>	+ 8.1%
Average Sales Price*	\$445,500	<b>\$500,866</b>	+ 12.4%	\$435,830	<b>\$469,916</b>	+ 7.8%
Percent of Original List Price Received*	100.6%	<b>98.5%</b>	- 2.1%	98.5%	<b>99.4%</b>	+ 0.9%
Percent of List Price Received*	98.4%	<b>99.3%</b>	+ 0.9%	98.8%	<b>99.7%</b>	+ 0.9%
Inventory of Homes for Sale	16	9	- 43.8%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

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**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

