

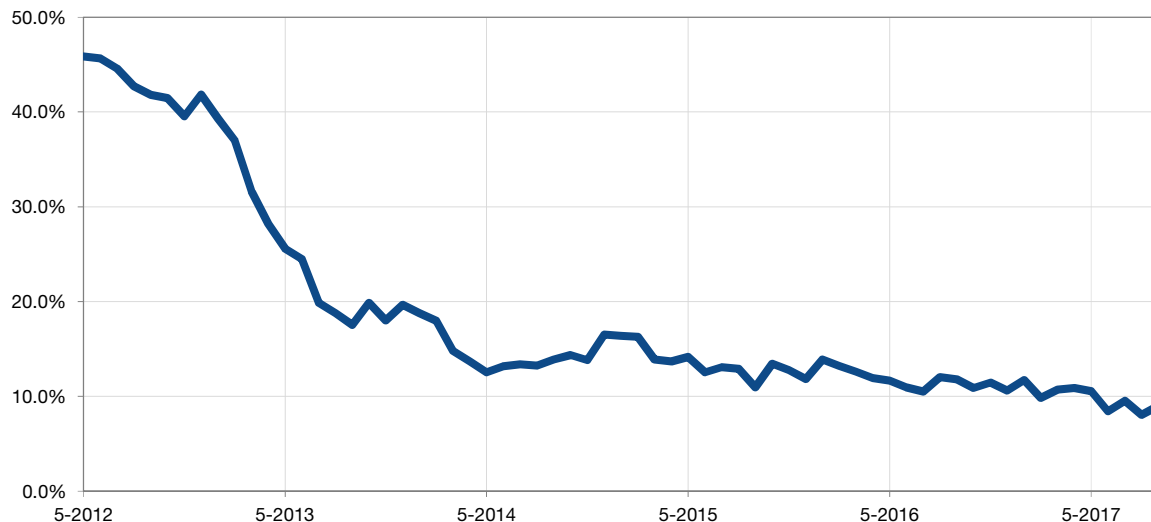
Lender-Mediated Report – September 2017



A Research Tool Provided by the North San Diego County Association of REALTORS®

For residential real estate activity in San Diego County. For more information, contact a REALTOR®.

Share of Closed Sales That Were Lender-Mediated: 9.0%



Closed Sales

	9-2016	9-2017	+ / -
Traditional	2,852	2,483	-12.9%
Foreclosure	64	16	-75.0%
Short Sale	17	15	-11.8%
Lender Mediated	297	211	-29.0%
Total Market*	3,233	2,728	-15.6%

Median Sales Price

	9-2016	9-2017	+ / -
Traditional	\$513,500	\$550,000	+7.1%
Foreclosure	\$362,500	\$362,500	0.0%
Short Sale	\$395,000	\$525,000	+32.9%
Lender Mediated	\$450,000	\$573,000	+27.3%
Total Market*	\$500,000	\$550,000	+10.0%

* Total Market is not a sum of traditional, foreclosure and short sale activity, as some lender-mediated homes can be listed both a foreclosure and short sale.

Historical Median Sales Price

