

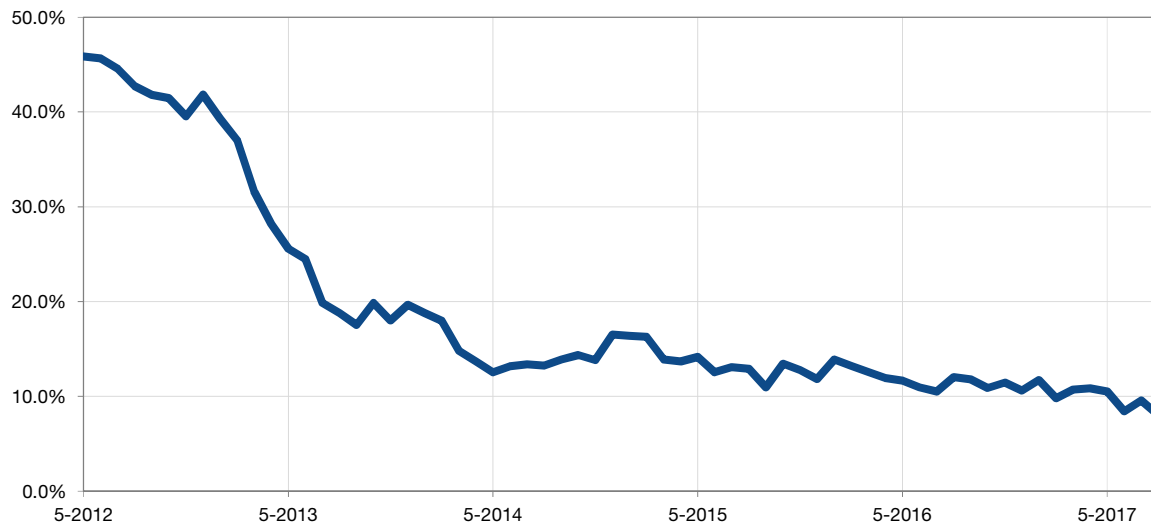
Lender-Mediated Report – August 2017

A Research Tool Provided by the North San Diego County Association of REALTORS®

For residential real estate activity in San Diego County. For more information, contact a REALTOR®.



Share of Closed Sales That Were Lender-Mediated: 8.0%



Closed Sales	8-2016	8-2017	+ / -
Traditional	3,106	2,988	-3.8%
Foreclosure	51	21	-58.8%
Short Sale	21	17	-19.0%
Lender Mediated	348	221	-36.5%
Total Market*	3,531	3,248	-8.0%

Median Sales Price	8-2016	8-2017	+ / -
Traditional	\$510,000	\$550,000	+7.8%
Foreclosure	\$360,000	\$405,000	+12.5%
Short Sale	\$469,000	\$447,500	-4.6%
Lender Mediated	\$435,000	\$500,000	+14.9%
Total Market*	\$499,000	\$546,125	+9.4%

* Total Market is not a sum of traditional, foreclosure and short sale activity, as some lender-mediated homes can be listed both a foreclosure and short sale.

Historical Median Sales Price

